



**WORLD TRADE CENTER®**  
**HARRISBURG**  
SERVING CENTRAL PENNSYLVANIA

## Certificate of Origin Training for Chambers of Commerce

**Wednesday, January 27, 2016 — 2:00 pm – 4:00 pm**  
York County Economic Alliance, York, PA  
\$25 per person

Certificates of Origin are one of the most common commercial documents that are required for an international transaction. Failure of the exporter to provide the correct certificates to a buyer can cause delays in clearance, storage charges and even fines and penalties.

Chambers of Commerce are the trusted issuing party authorized to sign Certificates of Origin. In that capacity, they must assure that they are in compliance with international regulations. This seminar will discuss the following:

- The need for consistent Certificate of Origin processing across all Chambers of Commerce
- How to determine if what are you certifying is legal and abiding by US export regulations (including what countries are embargoed )
- Your Chamber's liabilities if you do not do your due diligence when processing Certificates of Origin
- How to respond if you are asked to certify documents other than Certificates of Origin

### About our Presenter:

Bob Imbriani has been in the international/domestic transportation and logistics field for over four decades. He has held various senior executive positions with major U.S. Customs brokers/freight forwarders. He is currently Executive Vice President, International for Team Worldwide. Mr. Imbriani is a well-known speaker and educator in the areas of trade compliance, contract negotiations, transportation, logistic/supply chain solutions, customs brokerage, trade development and financial services. He is an adjunct professor in these areas at Baruch College and Pace University in New York.

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### Certificate of Origin Training Registration

Visa/MC#: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Additional Participants: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

#### Register By:

- Phone: (717) 843-1090
- Fax: (717) 854-0087
- Online: [www.register.wtccentralpa.org](http://www.register.wtccentralpa.org)
- Email: [info@wtccentralpa.org](mailto:info@wtccentralpa.org)
- Mail: 600 N. Hartley St., Ste 110,  
York, PA 17404

Checks payable to:  
*World Trade Center Harrisburg*

Note that cancellations must be received by  
January 25, 2016.

Registration includes snacks & refreshments.