



WORLD TRADE CENTER®
HARRISBURG
 SERVING CENTRAL PENNSYLVANIA

Export Finance Programs

Tuesday, April 12, 2016

1:30 PM - 4:00 PM

Lancaster Chamber of Commerce & Industry, 100 South Queen St., Lancaster, PA 17603
 \$20 WTC Members / \$30 Non-Members

Come learn more about the various export finance programs that are available to you!
Learn how to increase your bottom line by selling into new markets and to larger buyers with confidence.

Export-Import (EXIM) Bank

Regina Gordin, Deputy Managing Director of the Eastern Region
 Michael K. Jackson, Director of City/State Partners & Small Business Training

The EXIM Bank is an independent federal agency that fills gaps in private export finance in order to bolster U.S. job growth at no cost to American taxpayers. EXIM provides trade financing solutions to empower exporters of U.S. goods and services.

EXIM Bank Programs: Export Credit Insurance, Working Capital Guarantees, Guarantees of Commercial Loans to Foreign Buyers



Small Business Administration

Bob Elsas, Regional Manager, Export Solutions Group,
 Office of International Trade

SBA has an array of trade finance services specifically designed to help small and medium-sized enterprises expand or develop export markets, including military goods and a no U.S. content rule.

SBA Programs: Export Working Capital Loan Guarantees, International Trade Loans, Export Express

U.S. Small Business Administration



One-on-One Meetings

This will provide an opportunity for you to have your specific needs and questions answered by the presenters. Please contact our office to schedule your meeting(s). Meetings are available on a first-come, first-serve basis. We will try our best to accommodate your requests.

Export Finance Programs

Visa/MC#: _____ Exp. Date: _____

Signature: _____

Name: _____

Additional Participants: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Register By:

- Phone: (717) 843-1090
- Fax: (717) 854-0087
- Online: www.register.wtccentralpa.org
- Email: info@wtccentralpa.org
- Mail: 600 N. Hartley Street, Suite 110, York, PA 17404

Checks payable to:
World Trade Center Harrisburg

Note that cancellations must be received by April 8, 2016.

Registration includes light snacks and refreshments.