

HTS CLASSIFICATION

November 13, 2018

8:00 am - 4:00 pm

Cork Factory Hotel, Lancaster, PA

PROGRAM OVERVIEW

Product classification is one of the hardest parts of importing/exporting. How do you know the classifications used by your customs broker or freight forwarder are up-to-date? Do you have a current list of each of your classifications and descriptions and is it reviewed by your staff and/or an expert regularly to ensure its accuracy? Relying on a customs broker or freight forwarder without input from the importer/exporter is not using due diligence or reasonable care.

This program will help you understand the Harmonized Tariff System for imports and the Schedule B listing for exports. We will learn and review the 6 General Rules of Interpretation used to classify every product. We will go through instructor and Customs & Border Protection based sample classifications using each of the General Rules. By using the CROSS system we will show how CBP reviews binding ruling requests and what that means for your products.

THE FOLLOWING TOPICS WILL BE COVERED

- Understand how, why and when the Harmonized Tariff Schedule was created.
- Learn what the GRI - General Rules of Interpretation are and how they are used on every classification.
- Review the roles of a customs broker, freight forwarder and importer/exporter of record.
- Learn the difference between a Schedule B & HTS number.
- Understand how to use the CROSS- Customs ruling on-line search system.
- Review instructor & CBP based specific classification examples.

MEET OUR PRESENTER

Mike Allocca is President of Allocca Enterprises, a consulting and training company that specializes in import and export procedures, regulations, documentation, classification and compliance audits. After spending over ten years as a freight forwarder, Mike now conducts on-site and public training seminars domestically and internationally and works on a daily basis with importers and exporters.

REGISTRATION INFORMATION

- Phone: (717) 843-1090
- register.wtccentralpa.org
- Email: info@wtccentralpa.org

Cost: \$250.00

Cost includes breakfast, lunch and refreshments as well as seminar materials and certificates of completion

DISCOUNTED RATES AVAILABLE!

Discounted Rates Available! Qualifying small and medium sized companies can receive a discounted rate of only **\$65.00** for up to 2 participants through funding provided by the Pennsylvania Department of Community and Economic Development and the US Small Business Administration, under the STEP program. Please contact us for details, or register online to complete and submit the necessary forms to receive the SBA/STEP Discount.

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