



WORLD TRADE CENTER®  
HARRISBURG  
SERVING CENTRAL PENNSYLVANIA

# Export Controls under the International Traffic in Arms Regulations

Thursday, December 11, 2018

8:00 am - 4:30 pm

600 N. Hartley Street, York, PA 17404

Learn how to comply with U.S. export control requirements for munitions items and defense articles as set forth by the International Traffic in Arms Regulations (ITAR). Understand why your products qualify as defense articles instead of dual use goods. The classification and compliance process has only become more complex under the new Export Control Reform regulations.

## TOPICS INCLUDE:

- Definition of “export” under ITAR
- Export Control Reform initiative
- Registration with DDTC
- Commodity Jurisdiction Requests
- Technical data exports
- Exports of defense services
- ITAR prohibited countries & persons
- ITAR restrictions and license requirements
- ITAR exemptions
- DSP5 and DSP 73 applications
- Manufacturing license agreements
- Technical assistance agreements
- Warehouse distribution agreements
- ITAR export procedures
- ITAR enforcement
- Voluntary disclosures
- Recordkeeping
- Case studies

## About Our Presenter:

Bob Imbriani has been in the in transportation and logistics field for over four decades . He has held positions with major U.S. Customs brokers and freight forwarders. He is currently Executive Vice President, International for Team Worldwide. Mr. Imbriani is a well-known speaker and educator in the areas of trade compliance, contract negotiations, transportation, logistic/ supply chain solutions, customs brokerage, trade development and financial services. He is an adjunct professor in these areas at Baruch College and Pace University in New York.

## WHO SHOULD ATTEND:

- International Sales Managers
- Business Development Managers
- Export Compliance Managers
- Engineering, Research and Development
- Logistics
- Shipping
- Purchasing

## REGISTRATION INFORMATION

**Cost: \$250**

*Cost includes seminar handouts, breakfast, lunch, refreshments and a certificate of completion*

- **Phone:** (717) 843-1090
- **Online:** [register.wtccentralpa.org](http://register.wtccentralpa.org)
- **Email:** [info@wtccentralpa.org](mailto:info@wtccentralpa.org)

## DISCOUNTED RATES AVAILABLE!

Qualifying small and medium sized companies can receive a **discounted rate of \$65.00** for up to two participants through funding provided by the PA Department of Community and Economic Development and the US Small Business Administration, under the STEP program. Please contact us for details, or register online to complete and submit the necessary forms to receive the SBA/STEP Discount.

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