

States whose names are bold allow for training as an eligible expense

1. Alabama

- a. Alabama Alliance Members
- b. Alabama Dept. of Commerce
 - i. STEP program, SBA grant
 - ii. Does not explicitly state training is an eligible expense

2. Alaska

- a. Alaska Industrial Development and Export Authority
 - i. Through AIDEA, small and medium sized businesses have access to the Export-Import Bank of the United States
 - ii. The City-State Partner program is designed to help small businesses involved in export/import transactions make greater use of the Ex-Im Bank's financing programs, which include:
 - iii. Working capital guarantees http://www.exim.gov/products/work_cap.cfm
 - iv. Export credit insurance <http://www.exim.gov/products/insurance/index.cfm>
 - v. Finance lease guarantees http://www.exim.gov/products/lease_guar.cfm
 - vi. Medium and long term guarantees http://www.exim.gov/products/loan_guar.cfm" and
 - vii. Direct loans to foreign buyers http://www.exim.gov/products/guarantee/proj_finance.cfm

3. Arkansas

- a. Arkansas World Trade Center
 - i. STEP program member.
 - ii. Indicates that the grant can be used for Inbound and outbound export assistance. Trade Expositions, as well as consulting on trade questions.
 - iii. Does not explicitly state it can be used for training, but the contact information of the WTC Arkansas director can be found on the page that is linked.

4. Arizona

- a. Arizona Commerce Authority
 - i. Participates in STEP Program
 - ii. AZSTEP assists Arizona small businesses to enter export markets for the first time or to expand into new markets
 - iii. Does Allow for Training cost to be covered under grant program.

5. California

- a. Participates in Step
- b. The California State Trade Expansion Program (STEP) has two goals: Assist small businesses to begin to export, and help companies expand by exporting into new markets. Activities include support for qualified small businesses to participate in:
- c. **International trade shows**
- d. **Trade missions**

e. **Other export promotion activities**

6. Colorado

- a. Office of Economic Development and International Trade
 - i. Participates in STEP
 - ii. Allows for Export market expansion
 - iii. Does not indicate training costs or education

7. Connecticut

- a. Connecticut's State Website
 - i. Eligible expenses include:
 - ii. Trade mission/Trade show cost including registration/booth fee, furniture, graphics, signage, shipping (not baggage)
 - iii. Translation/Interpreter fees
 - iv. USDOC commercial services fees
 - v. International materials/Collateral translation
 - vi. Website translation
 - vii. Export training registration fees
 - viii. B2B matchmaking registration fees
 - ix. Compliance testing

8. Delaware

- a. Small Business Export Delaware
 - i. Training and Education are allowable expenses
 - ii. Participates in STEP

9. Florida

- a. Small Business Development Center of Florida
 - i. Does not have a grant program that assists with exporting or international trade
 - ii. Does offer services on helping companies export however.

10. Georgia

- a. Georgia Department of Economic Development
 - i. Participates in STEP
 - ii. Does not indicate if grant can be used for training purposes

11. Hawaii

- a. Hawaii State Trade Expansion Program
 - i. Participates in STEP

1. Expanded exports
2. Boosted revenue
3. Active in more global markets
4. Penetration of new markets
5. Does not state education and training are allowable expenses

12. IDAHO

- a. Idaho Commerce
 - i. Participates in STEP
 - ii. Does not indicate if funds can be used for education or training

13. Illinois

- a. Illinois Department of Commerce
 - i. Does participate in STEP
 - ii. Does not allow for education/training in fund allocation

14. Indiana

- a. Indiana Economic Development Center
 - i. Participates in STEP
 - ii. Allows for Education expenses as a part of the grant

15. Iowa

- a. Iowa Economic Development Office
 - i. Participates in STEP
 - ii. Does not indicate if Education/Training is an eligible expense

16. Kansas

- a. Kansas Department of Commerce
 - i. The Kansas Market Access Program

1. Grant program in Kansas that assists companies in Export strategies and growth
2. Does not specify on Education or Training expenses, but other expenses not listed on the website are eligible to be considered

17. [Kentucky](#)

- a. Kentucky Export Initiative
 - i. Participates in STEP program
 - ii. Training is an eligible expense

18. [Louisiana](#)

- a. Louisiana Economic Development Office
 - i. Participates in STEP
 - ii. Training is an Eligible Expense

19. [Maine](#)

- a. Maine International Trade Center
 - i. Participates in STEP
 - ii. Does not specify that training is an eligible expense

20. [Maryland](#)

- a. Maryland Department of Commerce
 - i. Participates in STEP
 - ii. Does not indicate that training is an eligible expense, but that “other” expenses can be considered

21. [Massachusetts](#)

- a. Massachusetts Office of International Trade and Investment
 - i. Participates in STEP
 - ii. Does not indicate that training is an eligible expense

22. Michigan

- a. Michigan Economic Development Corporation
 - i. Participates in STEP
 - ii. Training is indicated as an eligible expense

23. Minnesota

- a. Minnesota Economic Development Office
 - i. Participates in STEP
 - ii. Does not indicate if Training is an eligible expense for the STEP grant

24. Mississippi

- a. Mississippi Office of Development
 - i. Participates in STEP
 - ii. Does not indicate if Training is an eligible expense, but education seminars or workshops are eligible expenses.

25. Missouri

- a. Department of Economic Development
 - i. Participates in STEP
 - ii. Does not indicate that training/education are eligible expenses

26. Montana

- a. Montana Department of Commerce
 - i. Participates in STEP
 - ii. Does not indicate that training or education are eligible expenses

27. Nebraska

- a. Nebraska.Gov
 - i. Participates in STEP

- ii. Training/Education are eligible expenses

28. Nevada

- a. Governor's Office of Economic Development
 - i. Participates in STEP
 - ii. Training is and eligible expense

29. New Hampshire

- a. Department of Economic Affairs
 - i. Participates in STEP
 - ii. Does not indicate that training/education is an eligible expense

30. New Jersey

- a. New Jersey Business Action Center
 - i. Participates in STEP
 - ii. Does not indicate training is an eligible expense

31. New Mexico

- a. Economic Development Department
 - i. Participates in STEP
 - ii. Does not indicate training is an eligible expense

32. New York

- a. Empire State Development
 - i. Participates in STEP
 - ii. Does not indicate training is an eligible expense, but indicates that "virtual services" are eligible

33. North Carolina

- a. North Carolina Commerce Department

- i. Does not have a STEP grant program
- ii. Does offer education and training for NC businesses however

34. North Dakota

- a. North Dakota Trade Office
 - i. Participates in STEP
 - ii. Does not indicate if training is an eligible expense

35. Ohio

- a. Ohio Development Services Agency
 - i. IMAGE grant program
 - ii. Training is 100% reimbursable

36. Oklahoma

- a. Oklahoma Department of Commerce
 - i. Participates in STEP
 - ii. Training is an eligible expense

37. Oregon

- a. Oregon Business Agency
 - i. Participates in STEP
 - ii. Does allow training as an eligible expense

38. Pennsylvania

- a. PA Department of Community and Economic Development
 - i. Participates in STEP
 - ii. GAP funding
 - 1. Allows for training/education as an eligible expense

39. Rhode Island

- a. Rhode Island Commerce
 - i. Participates in STEP
 - ii. Training is an Eligible Expense

40. South Carolina

- a. South Carolina Department of Commerce
 - i. Participates in STEP
 - ii. Does not indicate if training is an eligible expense

41. South Dakota

- a. South Dakota Business Help
 - i. Does not participate in STEP
 - ii. Does offer consultation training help for exporting business

42. Tennessee

- a. Small Business Development Center
 - i. Participates in STEP
 - ii. Does offer training as an eligible expense

43. Texas

- a. Texas Department of Agriculture
 - i. Participates in STEP
 - ii. Training is an eligible expense

44. Utah

- a. Utah World Trade Center Corporation
 - i. Participates in STEP
 - ii. Training is an eligible expense

45. Vermont

- a. Agency of Commerce and Community Development
 - i. Participation in STEP
 - ii. Training is an eligible expense

46. [Virginia](#)

- a. Virginia Economic Development Partnership
 - i. Participates in STEP
 - ii. Does not explicitly state that training is eligible expense

47. [Washington](#)

- a. Washington State Department of Commerce
 - i. Participates in STEP
 - ii. Does not indicate training is an eligible expense

48. [West Virginia](#)

- a. West Virginia Development Office
 - i. Participates in STEP
 - ii. Training is an Eligible expense

49. [Wisconsin](#)

- a. Wisconsin Economic Development Corporation
 - i. Participates in STEP
 - ii. Does not indicate if training is eligible expense

50. [Wyoming](#)

- a. Wyoming Business council
 - i. Participates in STEP
 - ii. Does not indicate if training is an eligible expense