

# SUMMER FANCY FOOD SHOW

June 25-27, 2023  
Pennsylvania Pavilion #6411



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## WORLD-CLASS ECONOMY

Pennsylvania is an important player in the world economy. With a GDP of \$930 billion, our economy ranks as the 18th largest in the world. Our established manufacturing base, abundant natural resources and energy, world-class universities, and strategic location and infrastructure connecting us to four of the top 10 U.S. markets result in a truly attractive location for businesses.

## PENNSYLVANIA'S STRATEGIC ACCESS TO U.S. MARKETS

Pennsylvania's location provides global companies access to many North American markets — especially the U.S. East Coast and Midwest, as well as Canada. The Port of Philadelphia is known worldwide as a leading handler of both refrigerated and frozen cargos, and the Philadelphia Wholesale Produce Market is the largest refrigerated building in the USA.

The state's rich industrial heritage, bolstered by its strategic Northeast location which offers prime access to top U.S. markets, has established a solid, effective infrastructure that supports our robust food manufacturing and distribution ecosystem.

# IT ALL STARTS HERE

## **Diverse Food Production**

More than 1,000 certified organic farms help rank Pennsylvania third in the nation in organic sales, including #1 rankings in organic livestock and poultry, organic egg, and organic mushroom sales. Pennsylvania leads the nation in food-processing companies, with more than 2,300 operating across the state. The strength of the food-processing sector supports Pennsylvania's significant value of shipments of canned fruit and vegetable specialty products, chocolate and cocoa products, potato chips, and pretzels.

Domestic and international companies alike have reaped the benefits of Pennsylvania's diverse, global food economy. Companies of all sizes — including Hershey Foods Corporation, Knouse Foods Cooperative, Ahold Delhaize (The Netherlands), Bimbo Bakeries USA (Mexico), Charles & Alice (France), Food Lion (Belgium), Gruma Corp. (Mexico), Nissin Foods (Japan), Savencia (France), and many more — have found a place in Pennsylvania's business community.



Lancaster, PA



*Steep Hill Farm  
Honesdale, PA*

## ECONOMIC DEVELOPMENT ASSISTANCE

Pennsylvania helps companies and organizations grow their operations by offering technical business assistance and financing, including low-interest loans, loan guarantees, and lines of credit for eligible business expanding into Pennsylvania. The Pennsylvania Industrial Development Authority offers financial assistance for land and building acquisitions, construction, machinery, and equipment purchases and upgrades, industrial park projects, and more. The Governor's Action Team provides customized assistance packages for large operations, including site selection and business intelligence services, and also serves as a liaison other state agencies. [dced.pa.gov](http://dced.pa.gov)

## PA PREFERRED

In 2011, PA Preferred® was introduced as the official brand of agricultural products made or grown in Pennsylvania. Part of the Pennsylvania Department of Agriculture, PA Preferred® partners with thousands of companies and stores across the state to support and promote Pennsylvania products. When buying products identified by the PA Preferred® logo, consumers are supporting local farms and producers and helping to keep farmers and food processing jobs in Pennsylvania. [PAPreferred.com](http://PAPreferred.com)



**BUMBLEBERRY FARMS LLC**

**BOOTH #6407**



**6901 Lynn Way Ste 312  
Pittsburgh PA 15208**

**Jon Mosholder, President**  
**jon@bumbleberryfarms.com**  
**bumbleberryfarms.com**



**BUMBLEBERRY FARMS™**  
*Spread a little sweetness!*

Stop by our booth for a taste of the 2023 SOFI Gold Award Winner -- our Bumbleberry Farms Chocolate Raspberry Honey Cream Spread!

Located in Pittsburgh, Pennsylvania, Bumbleberry Farms began with the mission to Spread a Little Sweetness by creating innovative, inspiring artisan products that bring good health and joy the way nature intended. The company bottles delicious honeys and crafts award-winning honey cream spreads in small artisan batches using whole, natural ingredients primarily sourced locally. Bumbleberry Farms is a deaf-owned and operated company led by Jon Mosholder, the company's second-generation family member to run the business. The company empowers deaf and hard-of-hearing individuals through its hiring and sourcing practices, as well as supports community deaf organizations.

**CILANTRO & AJO****BOOTH #6414**

901 East Carson St.  
Pittsburgh, PA 15203

Marlyn Parra, Owner  
Cilantro.ajo@hotmail.com  
cilantroajo.com



The dream of two young cooks became a reality in a unique project in 2009. Marlyn, with her husband Anthony, opened their restaurant Gusto Criollo located in the beautiful island of Margarita, Venezuela what would be the beginning of what is now "Cilantro & Ajo" a traditional Venezuelan restaurant popular for its adherence to traditional Venezuelan flavors and its delicious sauce to which they owe their name.

**DELGROSSO FOODS INC.**

**BOOTH #6417**



**632 Sauce Factory Dr.  
Tipton, PA 16684**

**Michael DelGrosso, Vice President,  
Global Sales & Marketing  
michaeld@delgrossos.com  
delgrossosauce.com**

**LA FAMIGLIA  
DELGROSSO™  
AMERICA'S OLDEST FAMILY SAUCEMAKER**

DelGrosso Foods is America's oldest family-owned producer of pasta sauce. The company produces their 76-year-old, value-oriented Original DelGrosso sauce brand, premium DelGrosso Organic sauces, as well as La Famiglia DelGrosso ultra-premium pasta sauce.

The company has been featured on NBC'S TODAY show, The View, Every Day with Rachael Ray, Men's Health, Women's Health, and The Food Network's "Unwrapped."

Available at most major U.S. grocers.



**GOSIA'S PIEROGIES LLC****BOOTH #6416**

**5803 PA 981  
Latrobe, PA 15650**

**Terry Smith-Rawecki, Owner**  
**terry@gosiaspierogies.com**  
**gosiaspierogies.com**

Proud Deaf-Owned Company Based in Western PA producing homemade authentic pierogies. Our pierogies are made from a secret family recipe originated in Poland & handed down from generation to generation. Our pierogies are made from scratch, using the highest quality, chemical-free dairy products, freshest ingredients; no additives or preservatives such as handmade dough, real cheese, fresh chopped onions, and fresh produce. Even the potatoes are peeled by hand!



# GREEN TREE FOODS LLC

BOOTH #6409



1300 Georgetown Rd.  
Quarryville, PA 17566

Mahlon Beiler, Sales & Marketing  
greentreefoods@ibyfax.com



In Southeastern Lancaster County, tucked neatly between the small towns of Georgetown and Nine-points lies an area known to locals as Green Tree. There is the birthplace of Green Tree Foods. All of the milk used in our cheese making process is picked up at local farms. Using raw milk assures a unique flavor that is missing in the commodity cheese. Our raw milk cheeses with natural flavors and no artificial ingredients yields a premium artisan cheese that you will certainly enjoy!

**JYOTI NATURAL FOODS**

**BOOTH #6413**



**300 Elmwood Ave.  
Sharon Hill, PA 19079**

**Sunil Manchanda, Business Manager  
sunil@jyotifoods.com  
jyotifoods.com**

**JYOTI**  
NATURAL FOODS

Jyoti Natural Foods is a family-owned producer of all-natural, shelf-stable, ready-to-eat Indian dishes and international rice, grain and bean products. Jyoti Natural Foods also has state-of-the-art private label production capacity and currently produces vegetarian shelf-stable foods for several national brands including Iberia, Thrive Market and Fillo's.

**MAIA YOGURT**

**BOOTH #6412-A**



**Manufacturing & Farms:  
Cumberland + Lancaster Counties, PA**

**Hamilton Colwell, Founder/CEO  
hamilton@maiyogurt.com  
papreferred.com/Member/Index/664  
maiyogurt.com**

**maia<sup>®</sup>**  
Grass-Fed Yogurt

Maia Yogurt uses 100% local PA grass-fed cow's milk from family farms to make the creamiest and most delicious Greek yogurt. Maia Yogurt is low sugar and high in Probiotics and protein.

Try Maia Yogurt's Less-Sweet and Delicious Flavors:

- Vanilla Bean
- Strawberry
- Blueberry
- Plain
- Peach (Coming this Summer!)
- Vanilla Bean 32oz
- Plain 32oz

Maia Grass-Fed Organic Butter too!

2 great flavors: Salted and Garlic & Chive

Maia Grass Fed is better for YOU, our cows, and our world!

## NEILLY'S FOODS

## BOOTH #6418-B



1569 W King Street  
York, PA 17404

Julie Ndjee, Cofounder  
info@neillys.com  
neillys.com



Neilly's Foods LLC manufactures and distributes its products under the Neilly's Brand. Neilly's is a multicultural healthy food brand bringing delicious recipes from around the world to American homes in minutes. Founded in 2012, its portfolio includes products across multiple categories such as dry groceries (rice mixes), frozen appetizers (empanadas, arancini), meals, snacks, and more. Offering quick and easy meals, Neilly's strives to provide our diverse consumer base with affordably delicious products. For more information on Neilly's full line of products visit [neillys.com](http://neillys.com). Products Include:

## Rice Mixes

- Coconut rice mix
- Jambalaya rice mix
- Brown rice jambalaya mix
- Jerk rice and black beans mix
- Zesty rice and red beans mix
- Yellow rice mix
- Cajun gumbo mix
- Jollof rice mix

## Frozen foods

- Sweet Plantain Slices
- Yuca Fries
- Empanadas (Beef, Chicken, Spinach)
- Spanish rice balls (Arancini)
- Yellow rice balls (Arancini)
- Zesty rice balls (Arancini)

## Sauces

- Tomato Balsamic
- Coconut
- Garlic and Onion
- Pesto
- Spicy Ketchup
- Spicy Mayo
- Spicy Marinara
- Mambo

**OMG! PRETZELS**

**BOOTH #6415**



**813 Renel Rd.  
Plymouth Meeting, PA 19462**

**Stephanie Kriebel, Co-Founder & CEO**  
**info@omgpretzels.com**  
**omgpretzels.com**

**OMG!**<sup>TM</sup>  
PRETZELS

OMG! Pretzels is a woman-owned, family-run company that specializes in creating the perfect sensory snacking experience that every snack lover dreams about! With a wide range of bold, mouthwatering flavors and our iconic, crave-worthy crunch, our gourmet seasoned sourdough nuggets are guaranteed to make you a true believer in love at first bite. Once you pop one in your mouth, OMG! comes popping out!

**THREE RIVERS SALSA****BOOTH #6418-A**

**293 McCombs Rd.  
Venetia, PA 15367**

**Jessica Cumba, President  
3riverssalsa@gmail.com  
threeriverssalsa.com**



Located in the peaceful Pittsburgh metropolitan area, Three Rivers Salsa was first a much-requested side dish for many family events and friends' parties. The journey from hobby to farmers markets and then on to grocery shelves was a slow-grow. They pride themselves on being a woman & minority owned small business. Together, Jessica and Martin Cumba's leaps of faith became the pillars of success they continue to embrace. Most recently Jessica was the 1st place winner in Ignite business planning competition: Ideas 2 Enterprise on the campus of Washington & Jefferson College in Washington, PA.

Three Rivers Salsa is a 'homegrown' gourmet, small-batch salsa made with vegetables, spices, and Nothing Else! No vinegars, preservatives, or added sugars can be found in our salsas. The gourmet style salsa is delicious, rich with layers of flavor, and cooked in the authentic Mexican style. We're changing the way people think of salsa; it's not just a great snack with chips but also a basis of flavor to add to your favorite meals.

We love to see how our customers use the salsa in unique ways to add layers of FLAVOR to their everyday dishes. Most salsas on the grocery store shelves have a ton of added water (DILUTED), a salt content that is through the roof (HIGH SODIUM), and a ton of added sugars (UNHEALTHY!). Another quality that sets us apart is the absence of vinegar in our recipe. Just as Ceviche utilizes the acidic qualities of a vinegar, lemon, or lime juice to essentially cook the raw fish. When vinegar is added to salsa for preservation purposes it too continues to cook the ingredients: tomatoes, onions, and peppers. This results in a loss of fresh flavors, especially when cooking with salsa, as the taste does not translate well in your favorite dishes. Our salsa is unmistakably fresh and pops with layers of flavor that linger and makes you want more! We have done our homework. Come visit Booth 6418A for some FUN with Three Rivers Salsa!

#makeeverypartyfiesta

# WORLD TRADE CENTER HARRISBURG BOOTH #6411



**1000 N. Cameron Street  
Harrisburg, PA 17103**

**Tina Weyant, Executive Director**  
**tina@wtccentralpa.org**  
**wtccentralpa.org**



**WORLD TRADE CENTER®**  
**HARRISBURG**  
SERVING CENTRAL PENNSYLVANIA

World Trade Center Harrisburg is a nonprofit organization that promotes international trade, and connects companies in south central Pennsylvania to global opportunities.

- We provide export counseling and regulatory information
- offer educational seminars and networking opportunities
- offer practical trade information, market data, competitive intelligence and product research
- spearhead targeted industry sector initiatives
- link manufacturers and trade service providers
- partner with local, state and federal agencies involved in trade promotion and direct investment
- and we are the regional link to all Commonwealth of Pennsylvania sponsored trade assistance programs



## PA DEPARTMENT OF AGRICULTURE

**Bureau of Market Development**  
**2301 N. Cameron Street, Room 310**  
**Harrisburg, PA 17110**

**Telephone: +1-717-787-6041**  
**Email: [ra-markets@pa.gov](mailto:ra-markets@pa.gov)**  
**[agriculture.pa.gov](http://agriculture.pa.gov)**



**pennsylvania**  
 DEPARTMENT OF AGRICULTURE

The Pennsylvania Department of Agriculture (PDA) is committed to a sustainable and safe supply of food and agricultural products in the commonwealth — from the farm to the table — and to being good stewards of Pennsylvania’s natural resources. The department promotes the viability of farms, protects consumers, and safeguards the health of people, plants, animals and the environment. The Bureau of Market Development provides domestic and worldwide promotion and market development for Pennsylvania food and agricultural products and services and develops programs to help agribusinesses to locate or expand within the commonwealth.

### AGRICULTURAL TRADE PROGRAM

The Agricultural Trade program aids Pennsylvania’s food producers and processors as they enter the export market or take their international sales to the next level. PDA works with USDA Market Access Program Cooperators, including U.S. Dairy Export Council, U.S. Apple Export Council, and Food Export USA-Northeast, to offer educational programs for new exporters, opportunities to meet buyers and partners trade events, or support their international marketing efforts. This work helps increase sales of agricultural and food products produced in Pennsylvania and creates a positive impact on the profitability of farmers and agribusinesses.

### PENNSYLVANIA FOOD MANUFACTURERS DIRECTORY

The Pennsylvania Department of Agriculture, in partnership with Saint Joseph’s University Academy of Food Marketing, has worked to create the Pennsylvania Food Manufacturers Directory



**([agriculture.pa.gov/Business\\_Industry/agricultural\\_trade](http://agriculture.pa.gov/Business_Industry/agricultural_trade))**. This interactive directory allows you to search Pennsylvania companies that offer food co-packing and private label manufacturing services. Whether you’re looking to scale up your production or find a partner to help service your needs in the Northeastern U.S., this database lists contact information to help you find a suitable manufacturer for your products in the commonwealth.

## PA DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT

**Office of International Business Development**  
**Commonwealth Keystone Building**  
**400 North Street, 4th Floor**  
**Harrisburg, Pennsylvania 17120-0225 USA**

**Tel: +1.717.787.7190**  
**Email: RA-OIBD@pa.gov**  
**[dced.pa.gov/intl](http://dced.pa.gov/intl)**



### INTERNATIONAL BUSINESS DEVELOPMENT

Great companies are built in Pennsylvania — including international ones. Pennsylvania is home to more than 6,300 foreign-owned companies employing more than 334,000 people.

Domestic and foreign companies alike have reaped the benefits of Pennsylvania's integration into the global economy. A leader in cross-border projects, with one of the largest network of overseas offices of any U.S. state, Pennsylvania is committed to helping you succeed.

### FOREIGN DIRECT INVESTMENT

Are you located outside of the U.S. and interested in establishing a U.S. presence?

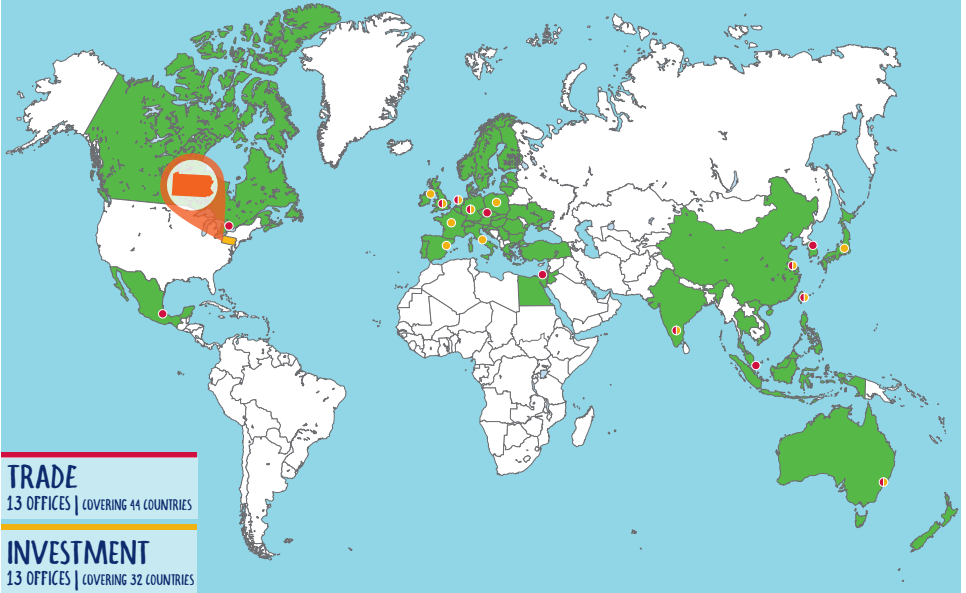
Together with our team of 11 international foreign direct investment representatives, we provide the overall support and technical assistance required by foreign companies looking to invest, expand, and operate a business in Pennsylvania.

Our services include:

- Identifying investment opportunities, such as joint ventures, licensing opportunities and business partnerships
- Assisting companies in establishing a subsidiary in Pennsylvania
- Providing information on Pennsylvania's labor market, wage rates, tax structure, and more
- Coordinating site and building searches statewide
- Making introductions to potential partners, suppliers and service providers
- Connecting investors with experts in the fields of law, accounting, banking, real estate, construction, engineering, and immigration

To learn more about why companies from around the world choose Pennsylvania, visit **[dced.pa.gov/invest](http://dced.pa.gov/invest)**.

# PA DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT



## EXPORT ASSISTANCE

Pennsylvania is dedicated to helping its businesses grow and expand into world markets.

We partner with 10 Regional Export Network (REN) agencies in Pennsylvania and 13 international trade representatives covering 44 markets worldwide to offer a wide range of programs and services to help the global reach of the commonwealth's business community.

Our services include:

- Guiding clients through export processes & market entry strategy development
- Coordinating business trips and meeting schedules for clients traveling abroad
- Identifying and qualifying buyers, agents, distributors and partners through customized searches
- Supporting clients at international trade shows and on international trade missions
- Researching foreign companies and providing background checks

To learn about how we can support your company's international growth strategy, visit [dced.pa.gov/trade](https://dced.pa.gov/trade).

## OTHER PA PARTNERS



*Gosia's Pierogies, page 7*



*Green Tree Foods, page 8*

Don't forget to visit our other Pennsylvania companies exhibiting throughout the show. Use the online Directory & Floor Plan at [sff2023.mapyourshow.com](http://sff2023.mapyourshow.com) to find product details and booth locations. Then, visit and experience all the amazing products PA has to offer!

### **Asher's Chocolate**

Souderton, PA  
[ashers.com](http://ashers.com)

### **Bluestem Botanicals**

Doylestown, PA  
[bluestembotanicals.com](http://bluestembotanicals.com)

### **Bumbleberry Farms**

Pittsburgh, PA  
[bumbleberryfarms.com](http://bumbleberryfarms.com)

### **Cilantro & Ajo**

Pittsburgh, PA  
[cilantroajo.com](http://cilantroajo.com)

### **DelGrosso Foods**

Tipton, PA  
[delgrossofoods.com](http://delgrossofoods.com)

### **DeLallo Foods**

Mt. Pleasant, PA  
[delallo.com](http://delallo.com)

### **Dietz & Watson**

Philadelphia, PA  
[dietzandwatson.com](http://dietzandwatson.com)

### **Don's Prepared Foods**

Schwenksville, PA  
[donspreparedfoods.com](http://donspreparedfoods.com)

### **Ecotone Food Inc**

Pittsburgh, PA  
[www.clipper-teas.us](http://www.clipper-teas.us)

### **Golden Valley Farms Coffee Roasters**

West Chester, PA  
[goldenvalleyfarms.com](http://goldenvalleyfarms.com)

### **Gosia's Pierogies**

Latrobe, PA  
[wgosiaspierogies.com](http://wgosiaspierogies.com)

### **Green Tree Foods**

Quarryville, PA

### **Greenomic Delikatessen USA**

North Wales, PA  
[greenomic.us](http://greenomic.us)

### **Herb & Lou's LLC**

Blue Bell, PA  
[herbandlous.com](http://herbandlous.com)

## OTHER PA PARTNERS



*Jyoti Natural Foods, page 9*

**Jyoti Natural Foods**

Sharon Hill, PA  
jyotifoods.com

**Konopelski Meats LLC**

Sinking Spring, PA  
konopelskimeats.com

**Liokareas Greek Imports**

Bethel Park, PA  
www.liokareas.com

**Madagascar Vanilla Company**

Malvern, PA  
madagascarvanillacompany.com

**Martin's Quality Eggs**

Litiz, PA  
martinseggs.com

**Meiji America Inc.**

York, PA  
meijiamerica.com

**Met-Speed Label**

Levittown, PA  
metspeedlabel.com

**Milhans Foods/Otto Nuts**

Pittsburgh, PA  
milhans.com.tr

**Miller's Gourmet Foods**

Valencia, PA  
eatmillers.com

**Mingle Beverage Company**

Wayne, PA  
minglemocktails.com

**OMG Pretzel**

Plymouth Meeting, PA  
omgpretzels.com

**Orto Conserviera USA**

Glen Mills, PA  
www.ortoconserviera.com

**Pretzel Pete**

Hatboro, PA  
pretzelpete.com

**Savello USA**

Wilkes Barre, PA  
savellousa.com

## OTHER PA PARTNERS



*Three Rivers Salsa, page 13*

**Savencia Cheese USA**

New Holland, PA  
savenciacheeseusa.com

**Side Project Beef Jerkey LLC**

Lafayette Hill, PA  
sideprojectjerky.com

**Simpson Imports**

Jenkintown, PA  
simpsonbrands.com

**Smart Juices LLC**

Whitehall, PA  
smartjuice.us

**Stichler Products Inc.**

Reading, PA  
megabuttons.com

**Stone County Specialties**

Tamaqua, PA  
woswit.com

**TBJ Gourmet**

West Chester, PA  
tbjgourmet.com

**The Clearly Food & Beverage Co.**

Pittsburgh, PA  
clearlycanadian.com

**Three Rivers Salsa**

Pittsburgh, PA  
threeriverssalsa.com

**Unique Pretzel Bakery Inc**

Reading, PA  
uniquesnacks.com

**US Durum Products**

Lancaster, PA  
usdurum.com

**Vink & Beri LLC**

Norristown, PA  
vinkandberi.com

**World Trade Center Harrisburg**

Harrisburg, PA  
wtccentralpa.org





[dced.pa.gov/intl](https://dced.pa.gov/intl)

For more information, contact:  
**Pennsylvania Department of Community  
& Economic Development**

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Josh Shapiro, Governor



06/13/2023