



Pennsylvania
Department of Community
& Economic Development

Summer Fancy Food Show

June 23-25, 2024
Pennsylvania Pavilion #6239



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World-Class Economy

Pennsylvania is an important player in the world economy. With a GDP of \$923 billion, our economy ranks as the 19th largest in the world. Our established manufacturing base, abundant natural resources and energy, world-class universities, and strategic location and infrastructure connecting us to four of the top 10 U.S. markets result in a truly attractive location for businesses.

Pennsylvania's Strategic Access to U.S. Markets

Pennsylvania's location provides global companies access to many North American markets — especially the U.S. East Coast and Midwest, as well as Canada. The Port of Philadelphia is known worldwide as a leading handler of both refrigerated and frozen cargos, and the Philadelphia Wholesale Produce Market is the largest refrigerated building in the USA.

The state's rich industrial heritage, bolstered by its strategic Northeast location which offers prime access to top U.S. markets, has established a solid, effective infrastructure that supports our robust food manufacturing and distribution ecosystem.

It All Starts Here

Diverse Food Production

More than 1,000 certified organic farms help rank Pennsylvania third in the nation in organic sales, including #1 rankings in organic livestock and poultry, organic eggs, and organic mushroom sales. Pennsylvania leads the nation in food-processing companies, with more than 2,300 operating across the state. The strength of the food-processing sector supports Pennsylvania's significant value of shipments of canned fruit and vegetable specialty products, chocolate and cocoa products, potato chips, and pretzels.

Domestic and international companies alike have reaped the benefits of Pennsylvania's diverse, global food economy. Companies of all sizes — including Hershey Foods Corporation, Knouse Foods Cooperative, Ahold Delhaize (The Netherlands), Bimbo Bakeries USA (Mexico), Charles & Alice (France), Food Lion (Belgium), Gruma Corp. (Mexico), Nissin Foods (Japan), Savencia (France), and many more — have found a place in Pennsylvania's business community.



Lancaster, PA



Steep Hill Farm
Honesdale, PA

Economic Development Assistance

Pennsylvania helps companies and organizations grow their operations by offering technical business assistance and financing, including low-interest loans, loan guarantees, and lines of credit for eligible business expanding into Pennsylvania. The Pennsylvania Industrial Development Authority offers financial assistance for land and building acquisitions, construction, machinery, and equipment purchases and upgrades, industrial park projects, and more. The Governor's Action Team provides customized assistance packages for large operations, including site selection and business intelligence services, and also serves as a liaison other state agencies. dced.pa.gov

PA Preferred

PA Preferred is Pennsylvania's statewide branding program for local food and farms. PA Preferred provides farmers and agribusinesses with a brand identity for the products they grow, harvest, or produce, creating opportunities for Pennsylvanians to easily identify and purchase locally grown and processed items. When buying PA Preferred, consumers are assured they are directly supporting Pennsylvania farmers and building a stronger local economy. To learn more about the PA Preferred program, visit papreferred.com.
Support PA Farmers – Buy PA Preferred



Bumbleberry Farms LLC

Booth #6233



6901 Lynn Way Ste 312
Pittsburgh, PA 15208

Jon Mosholder, President
jon@bumbleberryfarms.com
bumbleberryfarms.com



BUMBLEBERRY FARMS™
Spread a little sweetness!

Stop by our booth for a taste of the 2023 SOFI Gold Award Winner -- our Bumbleberry Farms Chocolate Raspberry Honey Cream Spread!

Located in Pittsburgh, Pennsylvania, Bumbleberry Farms began with the mission to Spread a Little Sweetness by creating innovative, inspiring artisan products that bring good health and joy the way nature intended. The company bottles delicious honeys and crafts award-winning honey cream spreads in small artisan batches using whole, natural ingredients primarily sourced locally. Bumbleberry Farms is a deaf-owned and operated company led by Jon Mosholder, the company's second-generation family member to run the business. The company empowers deaf and hard-of-hearing individuals through its hiring and sourcing practices, as well as supports community deaf organizations.

Chan & Chan USA, LLC.

Booth #6237



2320 Avenue A.
Bethlehem, PA 18017

Alex Uoo
Chief Commercial Officer
Alex@chanchaninc.com
www.chanchaninc.com



Specializing in a diverse range of Asian culinary delights, Chan & Chan continuously explores new culinary trends and flavors to delight its customers. The company places a strong emphasis on food safety and quality assurance, adhering to stringent standards throughout the manufacturing process to ensure the freshness and authenticity of its products. Through its unwavering dedication to quality, authenticity, and sustainability, Chan & Chan USA has emerged as a trusted leader in the Asian food manufacturing industry, satisfying the appetites of discerning consumers nationally and internationally.



**632 Sauce Factory Dr.
Tipton, PA 16684**

**Michael DelGrosso, Vice President,
Global Sales & Marketing
michaeld@delgrossos.com
delgrossosauce.com**

**LA FAMIGLIA
DELGROSSO
AMERICA'S OLDEST FAMILY SAUCEMAKER**

DelGrosso Foods is America's oldest family-owned producer of pasta sauce. The company produces their 77-year-old, value-oriented Original DelGrosso sauce brand, premium DelGrosso Organic sauces, as well as La Famiglia DelGrosso ultra-premium pasta sauce.

The company has been featured on NBC'S TODAY show, The View, Every Day with Rachael Ray, Men's Health, Women's Health, and The Food Network's "Unwrapped."

Available at most major U.S. grocers.

Gosia's Pierogies LLC

Booth #6234



5803 PA 981
Latrobe, PA 15650

Terry Smith-Rawecki, Owner
terry@gosiaspierogies.com
gosiaspierogies.com

Proud Deaf-Owned Company Based in Western PA producing homemade authentic pierogies. Our pierogies are made from a secret family recipe originated in Poland & handed down from generation to generation. Our pierogies are made from scratch, using the highest quality, chemical-free dairy products, freshest ingredients; no additives or preservatives such as handmade dough, real cheese, fresh chopped onions, and fresh produce. Even the potatoes are peeled by hand!



Goot Essa

Booth #6244



351 Wise Rd.
Howard, PA 16841

John Esh, Owner
JohnL@gootessacheese.com
gootessacheese.com



Goot Essa began in 2001 with a group of Amish dairy farmers working together to produce high quality cave-aged cheese with some of their milk. Our small-batch approach to cheesemaking ensures our products are flavorful and unique.

Our goal is to offer products made from the freshest, highest quality, all natural ingredients so that you can experience food straight from the farm and full of tradition.

In the Pennsylvania Dutch dialect, “Goot Essa” means “good food” or “good eating.” It’s only natural we named our group Goot Essa, because we want to share our love for handcrafted, cave-aged, European-style cheese with you — so you can share it with the world. We have chosen to work our fields in the traditional way with draft animals and human power. Every member contributes to the good of the farm, the family, and in turn, the whole community. Our farms are small, allowing each acre and animal to be cared for with love and respect.

Kinfork

Booth #6242



4657 Brush Valley Rd.
Madisonburg, PA 16852

Amos Yoder, Executive Director
sales@kinfork.com
Kinfork.com



Eat well, live happy. Kinfork a farmer-owned cooperative of Amish family farms in Central PA. bringing you traditional cheddar cheeses, 100% grass-fed beef and robust produce. Place your order and will drop ship it right to your door.

The cooperative is comprised of over 70 farmer member-owners, spread throughout the valleys east of State College, PA: Penn's Valley, Brush Valley, Sugar Valley, and Nittany Valley. Our Plain community culture helps to make Kinfork unique. A strong work ethic and traditional community values sustain our simple way of life. We respect the land by using horse-drawn equipment and by employing regenerative farming methods. Environmental stewardship, responsible animal husbandry, and great-tasting healthy food are our guiding principles.

Our farming community has a centuries-long heritage of loving and working the land. Connect with Kinfork and experience the rich difference of a simple life.



Manufacturing & Farms:
Cumberland + Lancaster Counties, PA

Hamilton Colwell, Founder/CEO
hamilton@maia yogurt.com
papreferred.com/Member/Index/664
maia yogurt.com | maia yogurt.store



Maia Yogurt uses 100% local PA grass-fed cow's milk from family farms. Grass Fed cow's milk makes creamier, more nutritious yogurt. Our unique process controls the tang...we don't need to add all the sugar to be delicious. Maia Yogurt is high in Probiotics and protein.

Try Maia Yogurt's Low-Sugar and Delicious Flavors:

- Vanilla Bean
- Strawberry
- Blueberry
- Plain
- Peach
- Vanilla Bean 32oz
- Plain 32oz

Maia Grass-Fed is better for YOU, our cows, and our world!

My Favorite Sweet Shoppe

Booth #6236A



My favorite
Sweet Shoppe

237 E Main St.
Carnegie, PA 15106

Christina (Nina) Kelman, Owner
myfavoritesweetshoppe@gmail.com
myfavoritesweetshoppe.com

At My Favorite Sweet Shoppe, we specialize in gourmet caramel apples, homemade fudge, hand-dipped chocolates, specialty chocolates, custom gifts, and more!

Painterland Sisters

Booth #6243



27 Lititz Run Rd.
Lititz, PA 17543

Joanna Widman-French
Marketing Director
joanna@painterlandsisters.com
painterlandsisters.com



Painterland Sisters is a woman and farmer-owned organic skyr yogurt brand that aims to connect consumers with the direct source of their food while restoring the health of the land, communities & people by using organic regenerative agriculture practices.

Painterland Sisters Organic Skyr Yogurt contains billions of probiotics, is high in protein and calcium, lactose-free and lower in sugar.

The Toffee House**Booth #6238A**

**1500 W Chestnut St. Ste 214
Washington Crown Center
Washington, PA 15301**

**Don Ross, Owner
don@thetoffeehouse.com
TheToffeeHouse.com**



Laura began The Toffee House in 2002 to make a little Christmas money for her and Don's family of 8. After Don was laid off just a few months later, they decided to grow The Toffee House as their sole income. Twenty-two years later, they are still making the best toffee this side of the Atlantic.

Two Ugly Mugs Salsa

Booth #6236B



437 Balconade Dr.
Pittsburgh, PA 15236

Matt Perella, Owner
matt@2uglymugs.com
2uglymugs.com



Two Ugly Mugs salsa was born out of the Perella family garden in Pittsburgh in 2012. Father and son, Mike and Matt Perella represent the Ugly Mugs, while wife and mother, Diane Perella runs the company. We are here today because of the Perella family tradition of gardening and canning together. Creating something wholesome and healthy for friends and family is still a pride we take in the products we bring to market.

Two Ugly Mugs Gourmet Salsa features two habanero-based salsas with a "sweet before the heat" flavor profile. This dynamic creates an addicting taste that keeps everyone coming back for more! The salsas are all natural with no additives or preservatives. Our products are low sodium, vegetarian, vegan-friendly, and naturally gluten-free.

Two Ugly Mugs' versatile flavor allows for a multitude of uses. The salsas are great as a stand-alone snack with chips and complement many dishes. Add to any crock pot meal, top on fish and chicken, or serve in enchiladas and chili.

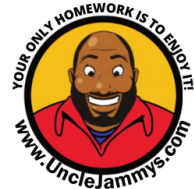
Our products have been retailing for over 10 years and are currently sold at select retailers across 22 states in the Eastern US.

Uncle Jammy's Sauces & Seasonings Booth #6240



2706 Village Rd.
Pittsburgh, PA 15205

Jamal Etienne-Harrigan Owner/Creator
Jamal@UncleJammys.com
UncleJammys.com



Uncle Jammy's is a Pittsburgh-based small business dedicated to bringing bold flavors to your table. Founded by Jamal Etienne-Harrigan, our brand is inspired by the rich culinary traditions and vibrant culture of our city. We create premium BBQ sauces, seasonings, and dry rubs that elevate everyday meals into extraordinary culinary experiences.

We offer a diverse selection of BBQ sauces and seasonings, crafted with high-quality ingredients. Our signature offerings include:

- BBQ Sauces: Sweet, tangy, spicy, and everything in between.
- Seasonings and Dry Rubs: Perfect for grilling, roasting, and enhancing any meal.

Our mission is to provide flavor enthusiasts with the finest sauces and seasonings, made with love and a commitment to quality. We inspire culinary creativity and bring people together over delicious meals.

Uncle Jammy's has grown from a local favorite to a beloved brand, thanks to loyal customers and community support. We've participated in renowned food shows, collaborated with local businesses, and continually strive to innovate and expand our product line.

Choosing Uncle Jammy's means choosing exceptional quality, unique flavors, and a brand that values its customers and community. Whether you're a home cook, grilling enthusiast, or professional chef, our products help you create dishes that impress and satisfy.

Southwestern Pennsylvania Commission Booth #6239



42 21st St., Suite 101
Pittsburgh, PA 15222

Rena Lui-Belshe & C. Jackie Pacheco
Senior International Trade Specialist
renabelshe@spcregion.org &
jpacheco@spcregion.org
spcregion.org



The Southwestern Pennsylvania Commission (SPC) is comprised of both a 60+ member governing body (The Commission), as well as a 50+ member administrative arm (The Corporation) all working together on the goals of Transportation, Planning & Development and Information Systems in the Southwestern Pennsylvania region.

The Export Development Program serves 9 counties in Southwestern Pennsylvania and some of the services offered are:

- Export Readiness
- International Market / Industry Research
- Market identification and Entry Strategies
- International Agent / Distributor Search
- Foreign Company Background Search
- International Trade Events Assistance
- Export Related Technical Assistance
- Grant Assistance

World Trade Center Harrisburg

Booth #6239



1000 N. Cameron Street
Harrisburg, PA 17103

Tina Weyant, Executive Director
tina@wtccentralpa.org
wtccentralpa.org



WORLD TRADE CENTER®
HARRISBURG
SERVING CENTRAL PENNSYLVANIA

World Trade Center Harrisburg is a nonprofit organization that promotes international trade, and connects companies in south central Pennsylvania to global opportunities.

- We provide export counseling and regulatory information
- offer educational seminars and networking opportunities
- offer practical trade information, market data, competitive intelligence and product research
- spearhead targeted industry sector initiatives
- link manufacturers and trade service providers
- partner with local, state and federal agencies involved in trade promotion and direct investment
- and we are the regional link to all Commonwealth of Pennsylvania sponsored trade assistance programs

PA Department of Agriculture

Bureau of Market Development
 2301 N. Cameron Street, Room 310
 Harrisburg, PA 17110

Telephone: +1-717-787-6041
Email: ra-markets@pa.gov
agriculture.pa.gov



Pennsylvania
Department of Agriculture

The Pennsylvania Department of Agriculture (PDA) is committed to a sustainable and safe supply of food and agricultural products in the commonwealth — from the farm to the table — and to being good stewards of Pennsylvania's natural resources. The department promotes the viability of farms, protects consumers, and safeguards the health of people, plants, animals and the environment. The Bureau of Market Development provides domestic and worldwide promotion and market development for Pennsylvania food and agricultural products and services and develops programs to help agribusinesses to locate or expand within the commonwealth.

Agricultural Trade Program

The Agricultural Trade program aids Pennsylvania's food producers and processors as they enter the export market or take their international sales to the next level. PDA works with USDA Market Access Program Cooperators, including U.S. Dairy Export Council, U.S. Apple Export Council, and Food Export USA-Northeast, to offer educational programs for new exporters, opportunities to meet buyers and partners trade events, or support their international marketing efforts. This work helps increase sales of agricultural and food products produced in Pennsylvania and creates a positive impact on the profitability of farmers and agribusinesses.

Pennsylvania Food Manufacturers Directory

The Pennsylvania Department of Agriculture, in partnership with Saint Joseph's University Academy of Food Marketing, has worked to create the Pennsylvania Food Manufacturers Directory (agriculture.pa.gov/Business_Industry/agricultural_trade). This interactive directory allows you to search Pennsylvania companies that offer food co-packing and private label manufacturing services. Whether you're looking to scale up your production or find a partner to help service your needs in the Northeastern U.S., this database lists contact information to help you find a suitable manufacturer for your products in the commonwealth.



PA Department of Agriculture

Agricultural Business Development Center

Established as part of the 2019 PA Farm Bill, the Agricultural Business Development Center (ABDC) is designed to enhance the long-term vitality of PA farms. ABDC is focused on providing support for sound business planning, efficient transitions of farm ownership, and offers resources/grants/programs for farmers across the commonwealth.

Specifically, the ABDC supports farm transitions, linking farmers to the next phase of their life and their farm's future; beginning farmers, providing advice and counsel to the next generation of Pennsylvania producers; risk management, providing information on crop insurance and other risk management options; and financial assistance, connecting farmers with low-interest loan options and reimbursable grant programs.

To meet the challenges of 21st Century agriculture, ABDC will help grow opportunities and resources, remove barriers to entry, and cultivate and nurture future generations to maintain the sustainability of Pennsylvania's premier industry. agriculture.pa.gov/agbiz

Organic Center of Excellence and PA Preferred Organic™

Pennsylvania is a national leader in organic production. The Organic Center of Excellence was created to chart a path for continued growth. The three pillars of the Center are integrity, transition, and market development. The Center will act as the gateway to services and resources for farmers trying to transition to organic farming. The Center is charged to establish stronger public-private partnerships with relevant industry stakeholders, streamline state services, and bolster other industry-supportive initiatives. This presents a major opportunity to improve the performance of organic agriculture in Pennsylvania and aims to be a model for other states looking to expand their organic sector.

PA Preferred Organic™ is a PA Farm Bill initiative to grow market opportunities for Pennsylvania farmers. Consumers are increasingly interested in purchasing a greater quantity and variety of organic foods. By producing more organic products, Pennsylvania farmers can meet the demands of this rapidly expanding market opportunity by diversifying their farm, generating greater income, and strengthening an already robust PA agriculture industry. <https://bit.ly/3yHXjwZ>

PA Department of Community & Economic Development

Office of International Business Development
Commonwealth Keystone Building
400 North Street, 4th Floor
Harrisburg, Pennsylvania 17120-0225
USA

Tel: +1.717.787.7190
Email: RA-OIBD@pa.gov
dced.pa.gov/intl



Pennsylvania
Department of Community
& Economic Development

International Business Development

Great companies are built in Pennsylvania — including international ones. Pennsylvania is home to more than 5,400+ foreign-owned companies employing more than 354,000+ people.

Domestic and foreign companies alike have reaped the benefits of Pennsylvania's integration into the global economy. A leader in cross-border projects, with one of the largest network of overseas offices of any U.S. state, Pennsylvania is committed to helping you succeed.

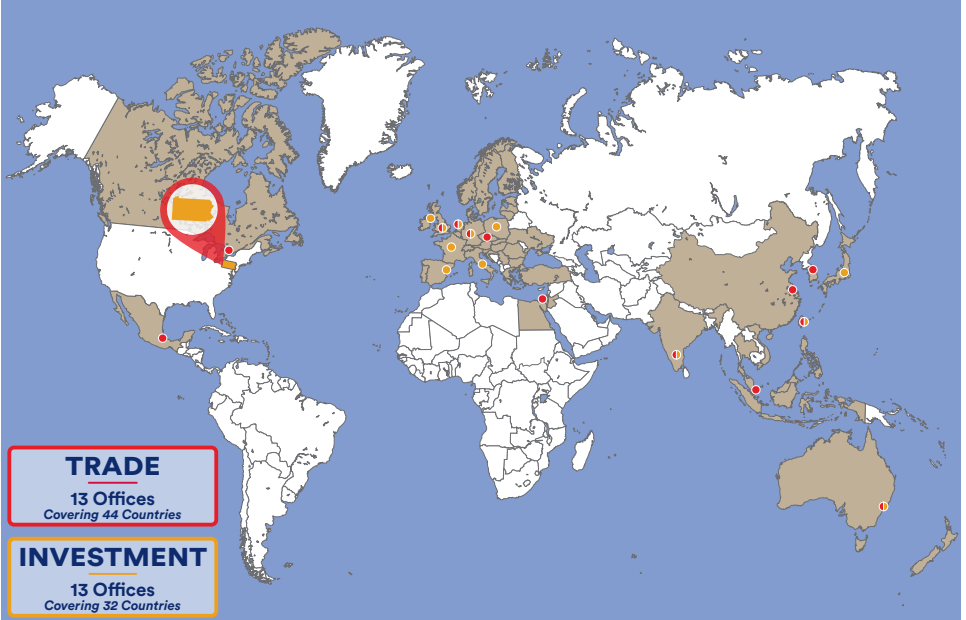
Foreign Direct Investment

Are you located outside of the U.S. and interested in establishing a U.S. presence? Together with our team of 11 international foreign direct investment representatives, we provide the overall support and technical assistance required by foreign companies looking to invest, expand, and operate a business in Pennsylvania. Our services include:

- Identifying investment opportunities, such as joint ventures, licensing opportunities and business partnerships
- Assisting companies in establishing a subsidiary in Pennsylvania
- Providing information on Pennsylvania's labor market, wage rates, tax structure, and more
- Coordinating site and building searches statewide
- Making introductions to potential partners, suppliers and service providers
- Connecting investors with experts in the fields of law, accounting, banking, real estate, construction, engineering, and immigration

To learn more about why companies from around the world choose Pennsylvania, visit dced.pa.gov/invest.

PA Department of Community & Economic Development



Export Assistance

Pennsylvania is dedicated to helping its businesses grow and expand into world markets.

We partner with 10 Regional Export Network (REN) agencies in Pennsylvania and 13 international trade representatives covering 45 markets worldwide to offer a wide range of programs and services to help the global reach of the commonwealth's business community.

Our services include:

- Guiding clients through export processes & market entry strategy development
- Coordinating business trips and meeting schedules for clients traveling abroad
- Identifying and qualifying buyers, agents, distributors and partners through customized searches
- Supporting clients at international trade shows and on international trade missions
- Researching foreign companies and providing background checks

To learn about how we can support your company's international growth strategy, visit dced.pa.gov/trade.

Other PA Partners



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Don't forget to visit our other Pennsylvania companies exhibiting throughout the show. Use the online Directory & Floor Plan at sff2024.mapyourshow.com to find product details and booth locations. Then, visit and experience all the amazing products PA has to offer!

AAJI'S

Philadelphia
aajis.com

Asher's Chocolates

Souderton
ashers.com

Bluestem Botanicals 
Doylestown
bluestembotanicals.com

Carlino's Makers & Purveyors of Artisan Food

Ardmore
carlinosmarket.com

Castle Valley Mill

Doylestown
castlevalleymill.com

Creative Crispies Co. LLC

Northampton
creativecrispies.com

DeLallo Foods

Mt Pleasant
delallo.com

Don's Prepared Foods

Schwenksville
donspreparedfoods.com

Ecotone Food Inc

Pittsburgh
clipper-teas.us

FoolProof

Newtown Square
foolproofmixers.com

Other PA Partners



Painterland Sisters,
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Golden Valley Farms Coffee Roasters

West Chester
goldenvalleymills.com

Green Tree Foods

Quarryville



Greenomic Delikatessen USA

North Wales
greenomic.us

IrieVeda

West Chester
iriveda.com

Konopelski Meats LLC

Sinking Spring
konopelskimeats.com

Liokareas Greek Imports

Bethel Park
liokareas.com

Martins Quality Eggs

Lititz
martinseggs.com



Meiji America Inc.

York
meiji-america.com

Meraki Organics

Philadelphia
merakiorganics.com

Met-Speed Label

Levittown
metspeedlabel.com

Milhans Foods/Otto Nuts

Pittsburgh
milhans.com.tr

Other PA Partners



Miller's Gourmet Foods

Valencia
eatmillers.com

Moonlight Cracker Company

New Providence
moonlightcracker.com

Nature's Yoke | Utopihen Farms

New Holland
naturesyoke.com



Nutty Novelties LLC

Telford
nuttynovelties.com

Orto Conserviera USA, Inc

Glen Mills
ortoconserviera.com

Poppa's Custard Company

Plymouth Meeting
poppascustard.com

Pretzel Pete, Inc.

Hatboro
pretzelpete.com

Savello USA, Inc.

Wilkes-Barre
savellousa.com

Savencia Cheese USA LLC

New Holland
savenciacheeseusa.com

Simpson Imports, Ltd.

Jenkintown
simpsonbrands.com

Other PA Partners



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Smart Juices, LLC
Whitehall
smartjuice.us

Stichler Products, Inc.
Reading
megabuttons.com

Stone County Specialties
Tamaqua
woswit.com

The Clearly Food & Beverage Company LLC
Pittsburgh
clearlycanadian.com

US Durum Products, LTD
Lancaster
usdurum.com

Vadilal Industries USA Inc.
Bristol
vadilalworld.com



06/13/2024